

23 September 2025

AHDB milk forecasting forum

AHDB Market Intelligence

https://ahdb.org.uk/dairy-markets





Housekeeping

- This is intended to be a discussion so please do speak up
- We would like to get a pan-industry view and are keep to hear from both farmer representatives AND processors for a balanced analysis
- But please mute your microphones when you are not speaking
- We will aim to have a discussion at the end of each key topic



Contents

- Key topics:
 - Herd size calf numbers and calving patterns
 - Feed market update
 - Costs
 - Yields
 - Compositional quality
- Milk forecast
- Cost of Production

What did we predict last time?



GB milk production forecast - March 2025

m litres	2023/24	2024/25	2024/25	2024/25	2025/26	2025/26
	Actuals	Actuals	Forecast	Yr-on-yr	Forecast	Yr-on-yr
Apr	1,097	1,076		-2.0%	1,105	2.7%
May	1,141	1,128		-1.1%	1,155	2.4%
Jun	1,045	1,042		-0.2%	1,065	2.2%
Jul	1,027	1,023		-0.4%	1,040	1.6%
Aug	996	991		-0.5%	1,005	1.4%
Sep	962	969		0.7%	980	1.1%
Oct	1,003	1,030		2.7%	1,040	1.0%
Nov	975	1,018		4.4%	1,025	0.7%
Dec	1,020	1,052		3.1%	1,055	0.3%
Jan	1,024	1,047		2.2%	1,050	0.3%
Feb	941	956		1.6%	960	0.4%
Mar	1,085		1,110	2.3%	1,115	0.5%
Year	12,317		12,443	1.0%	12,595	1.2%

Source: AHDB

Notes: A 28-day equivalent is used for Feb-24. Forecast numbers are in bold.

- At the last MFF we predicted an 'increasing' of milk volumes.
- The discussion highlighted factors supporting including:
 - MFPR almost at 20-year high
 - Positive milk price announcements
 - Farmer sentiment bullish due to good margins
 - Slow down in inflation of key input costs
 - Processors in the room had a more positive outlook

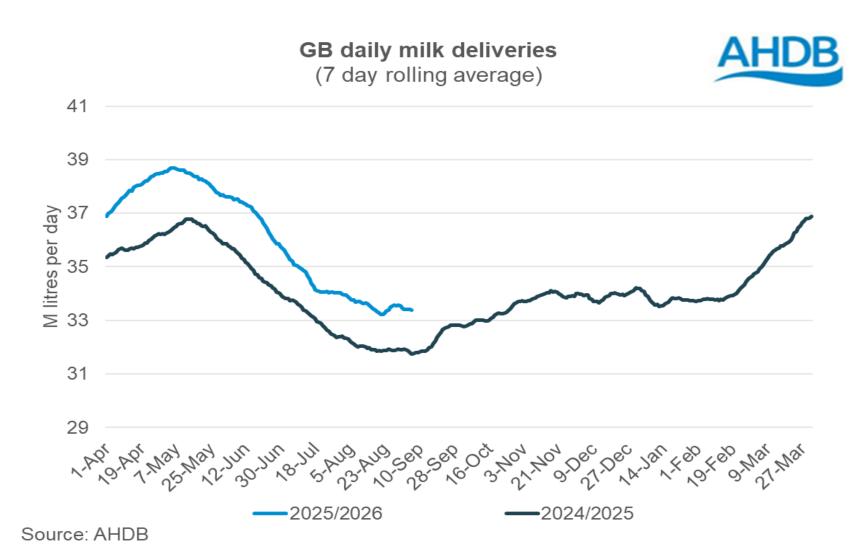
 In reality, market was quite positive, with milk volumes recording new highs and forecast was amended in June to 3.1% growth

Milk supplies remain plentiful, recording new highs



+4.9%

+5.2%



GB deliveries

Apr (to date)

Aug

Арг	+6.0%
May	+5.1%
June	+5.8%
July	+4.3%



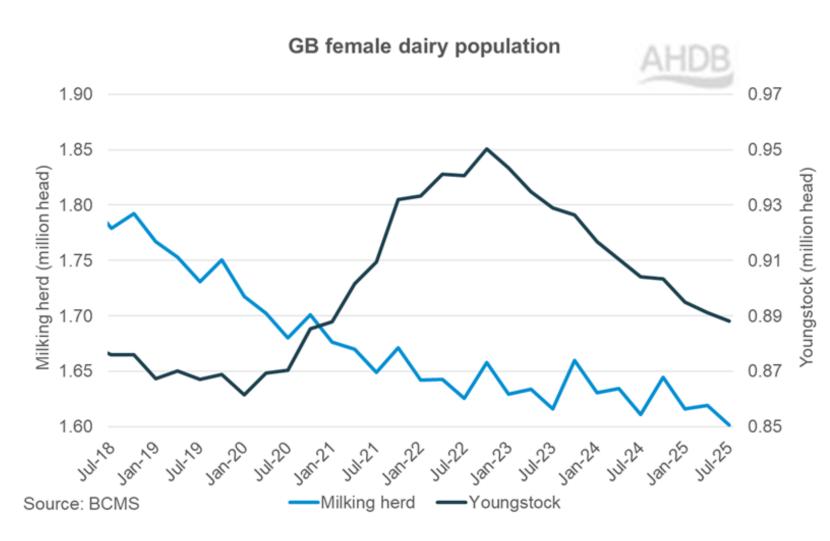
Herd size and calvings





Population of the female dairy herd

- BCMS numbers show herd size as of Jul 25 had fallen to 1.6mn head
 - -0.6% decline year-on-year
- Heifers aged 2-4 years old recorded the largest decline followed by those under 2 years
- An increase of the 4-6 years category, eased some of the decline

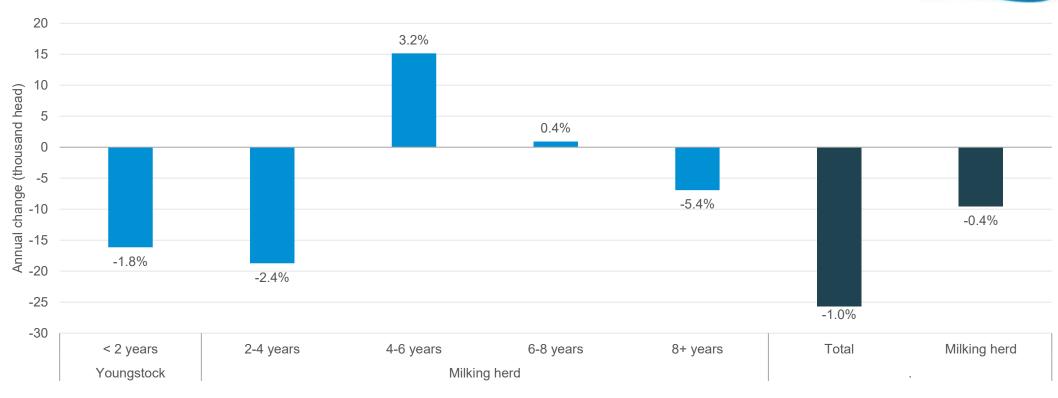




Age structure of the herd



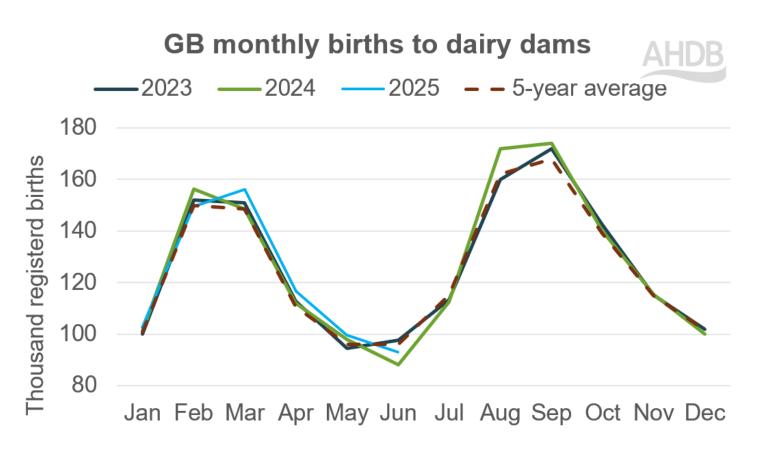




Source: BCMS



Births to dairy dams increase in Q2 2025

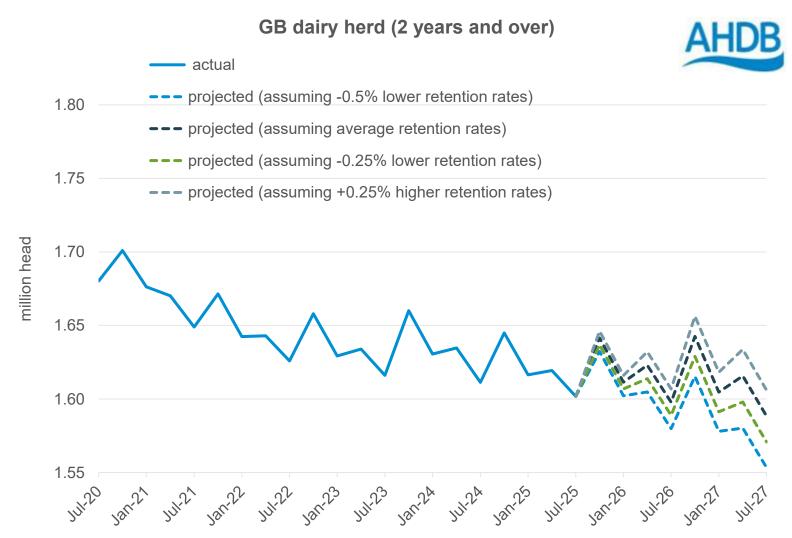


Source: BCMS

- Births to dairy dams in Q2 2025 increased YOY by 3.6%
- The total 309,000 head is highest number recorded for this period since 2019.
- Over the past 12 months (July 24-June 25), registrations out of the dairy herd were up 1.5%, year on year







- Based on predicted herd numbers on current BCMS figures and 3 year average retention rates
- Herd size will stabilise if retention rates return to average or above
- Herd size will decrease if retention rates run 0.25% and 0.5% below average

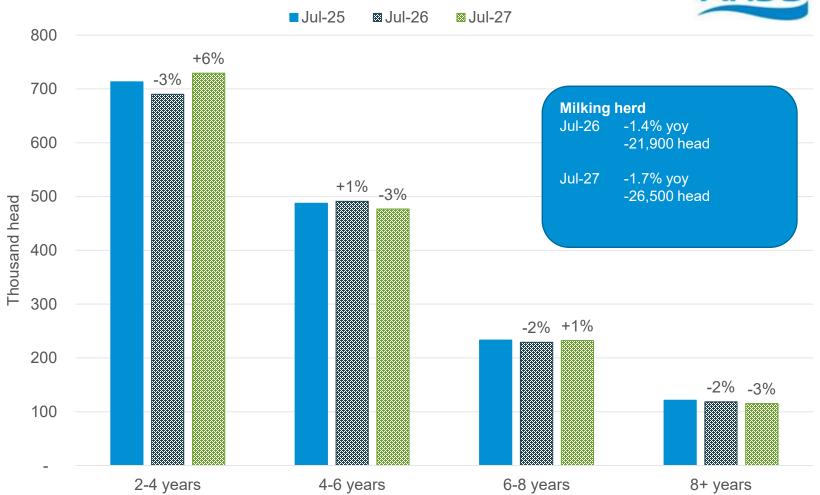
Source: BCMS, AHDB



Future age structure of herd

Projected evolution of the milking herd at July





- Using current projections of -0.5% retention rate, 4-6 year olds will increase while youngstock and older groups continue to decline in 2026.
- Is this a reasonable expectation?

Source: BCMS, AHDB

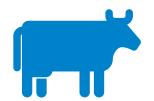
Cow prices are exceptionally high, up by 43% YoY, with slaughterings down on 2024 levels



Note: data is for all cows so will include beef breeding cows as well as dairy cows



What's driving the prime cattle price?



Supply: Jan-Aug prime cattle kill: -5% YoY (-66k)



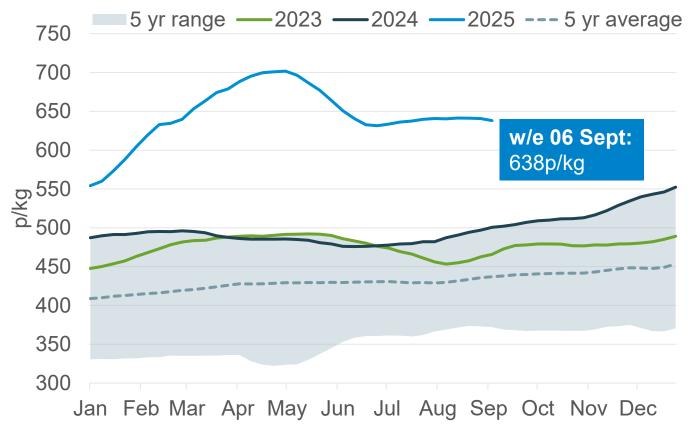
Demand: Beef retail volume -7.5% YoY (12w/e 10 Aug)



Imports: -3% YoY in H1

Exports: -9% volume YoY in H1, but +16% value YoY

GB all prime average deadweight cattle price



Source: AHDB



Herd size discussion

- What will happen now the current youngstock have aged into the herd?
- Will the declines in the milking herd continue, or stabilise as milk prices continue to improve?
- Are our assumptions around calving still valid?



Calving assumptions

Number of calves born

Proportion of calves born to dairy females inseminated

2. Proportion of females from sexed semen 95%

3. Proportion of females from nonsexed semen 50%

Efficiency of sexed semen

1. Success of sexed relative to non-sexed semen 95%

2. Al as % of all inseminations 90%



23 September 2025

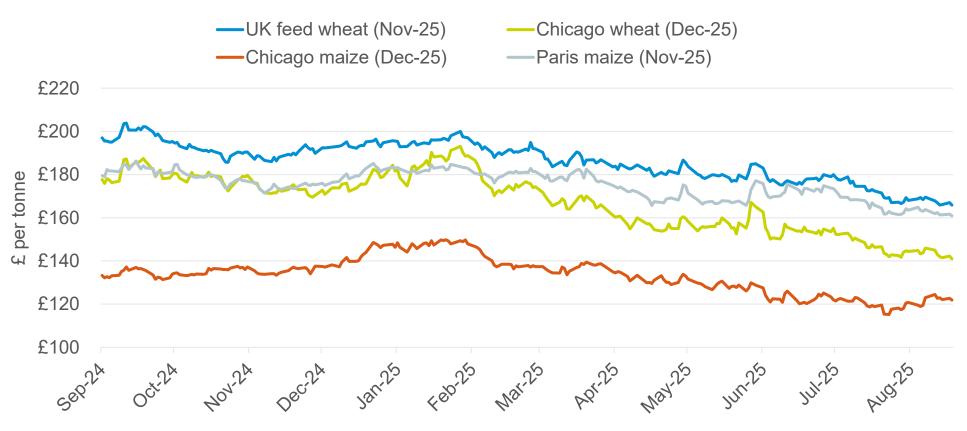
What is driving feed grain and oilseed prices in 2025/26?

George Craddock





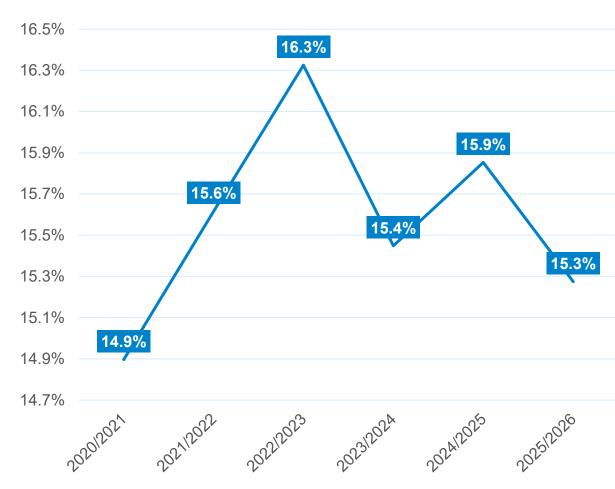
Feed grain futures



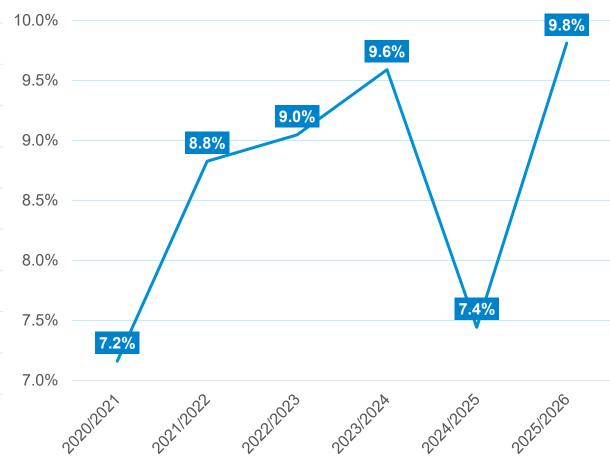
Source: LSEG, ICE, Euronext



Wheat stock to use ratio of major exporters



Maize stock to use ratio of major exporters



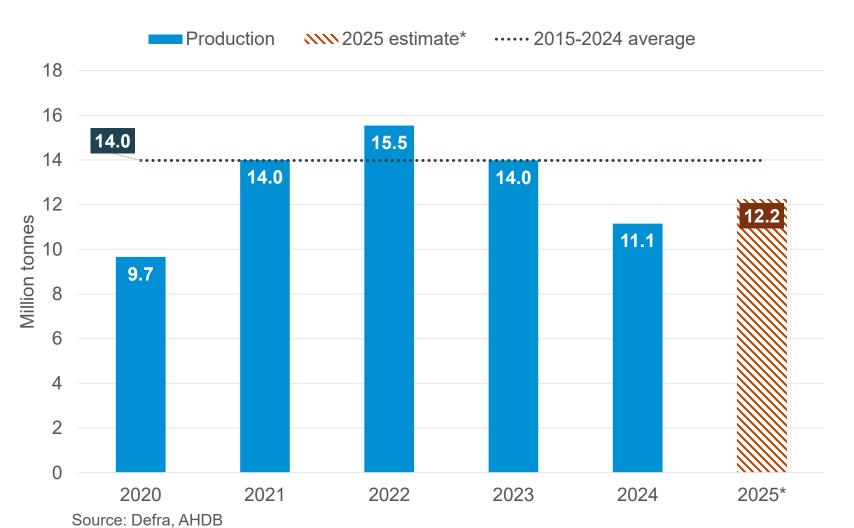
Source: USDA *incl. Argentina, Australia, Canada, EU, Kazakhstan, Russia, Ukraine, US.

Source: USDA *incl. Argentina

*incl. Argentina, Brazil, Ukraine, United States



UK wheat production 2025



Planted area (1,669 Kha*) -



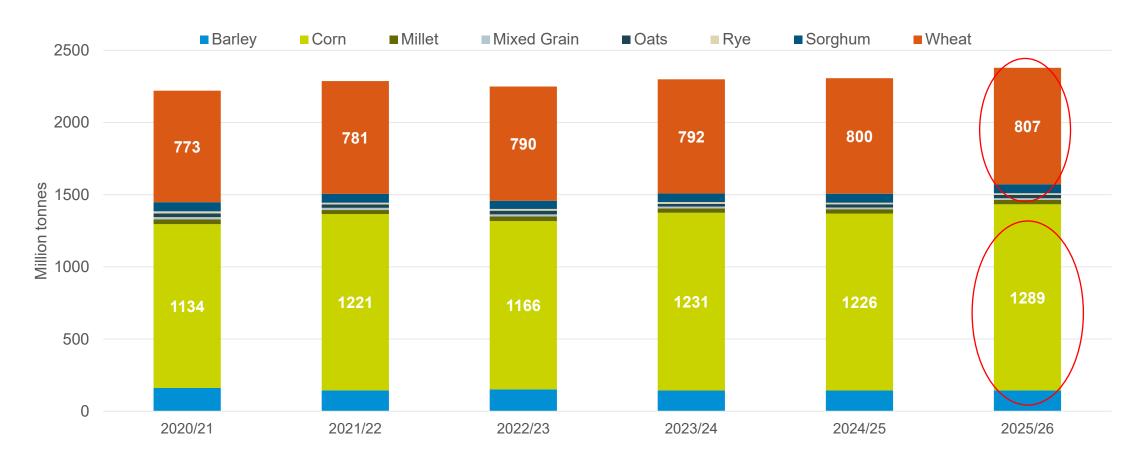
Yield (7.34 t/ha*) -



*yields from AHDB's fourth harvest progress report. Area based on provisional Defra statistics in England, and AHDB's Planting and Variety Survey.



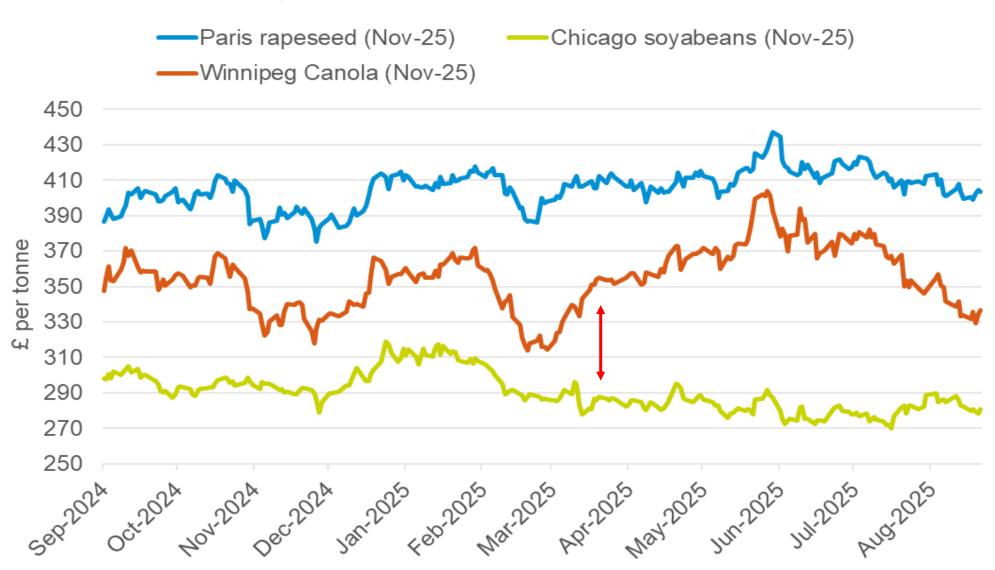
Global grain production has grown for the 2025/26 season



Source: USDA

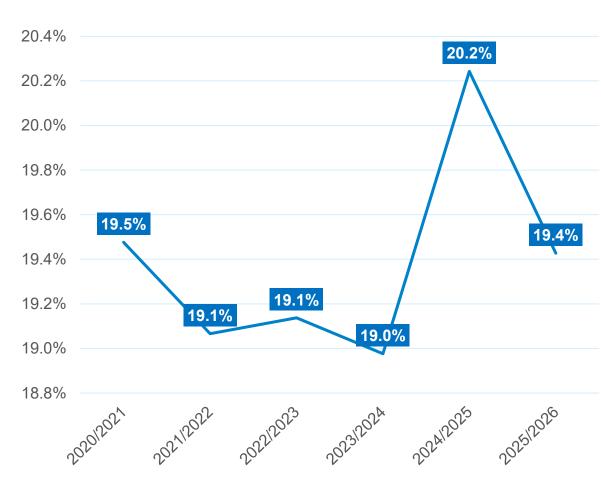


Rapeseed vs Soyabeans



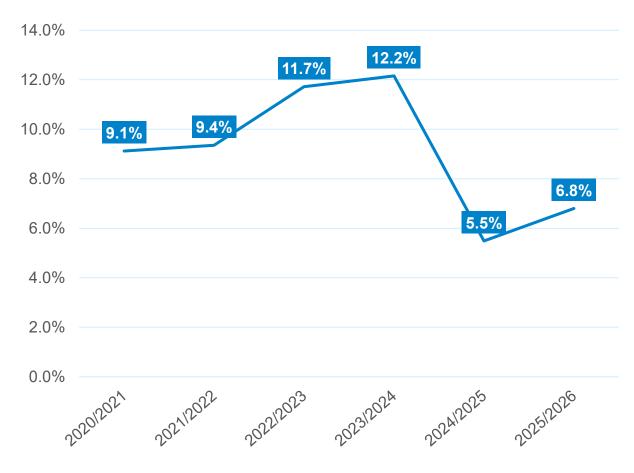


Soyabean stock to use ratio of major exporters



Source: USDA *incl. Argentina, Australia, Canada, Brazil, US.

Rapeseed stocks to use ratio of major exporters



Source: USDA *incl. Argentina, Australia, Canada, EU, Kazakhstan, Russia, Ukraine, US.



Factors to watch in 2025



US tariffs/trade tension



Limited domestic and global supply of rapeseed



Heavy Brazilian and US soyabean supplies



Lower palm oil production



Global GDP - mixed picture



Suspension of US tariffs







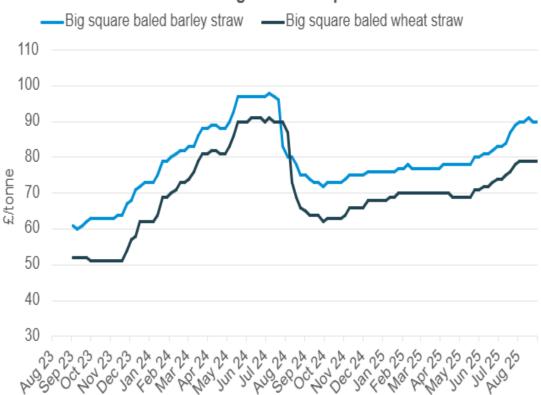


Costs & Yields



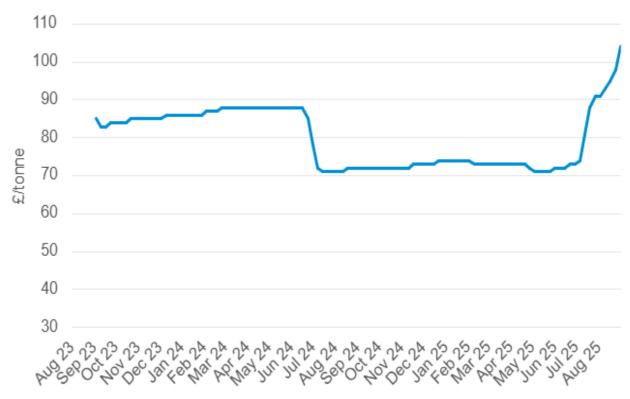
Hay and Straw prices

GB Big bale straw prices



Source: British Hay & Straw Merchants' Association

GB Big bale hay prices

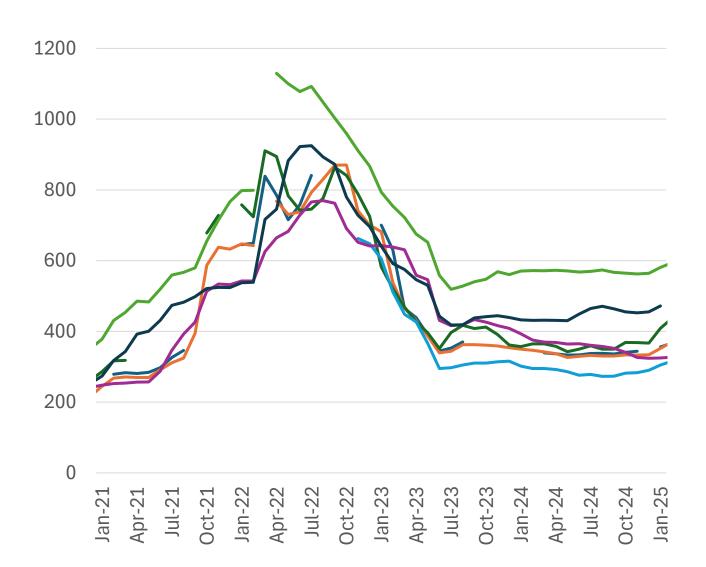


Source: British Hay & Straw Merchants' Association

Fertiliser prices





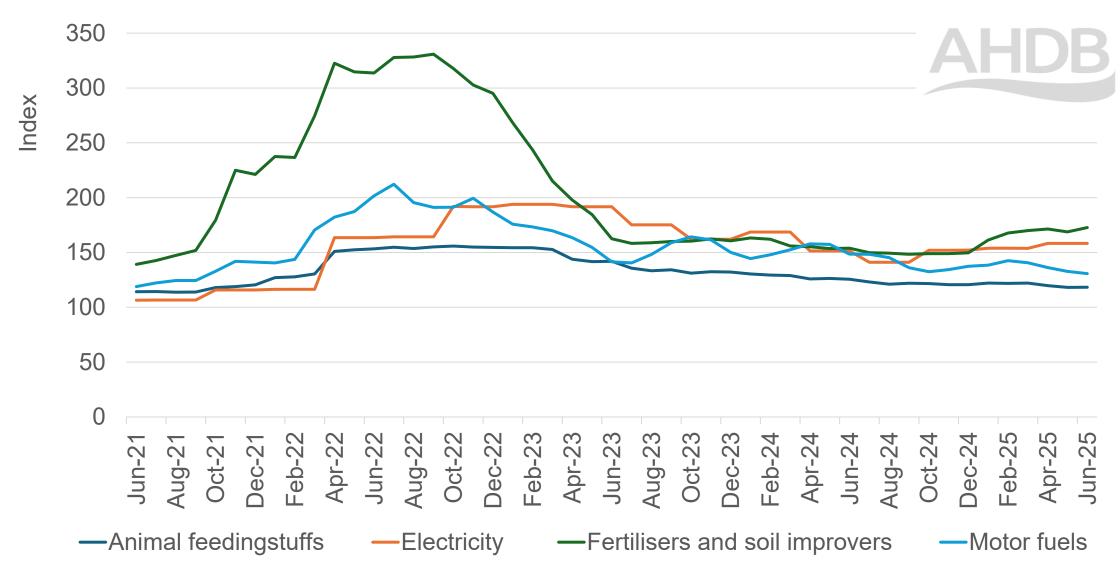




- —AN UK produced (34.5% N)
- -AN imported* (34.5% N)
- —Granular Urea standard specification (46% N)
- -UAN (30% N w/w kg per 100kg)
- —Muriate of Potash (MOP)
- -Diammonium Phosphate (DAP)
- —Triple Super Phosphate (TSP)



UK agricultural inflation



Source: ONS

Labour costs - Agriculture, Forestry and Fishing AHDB Average Weekly Earnings



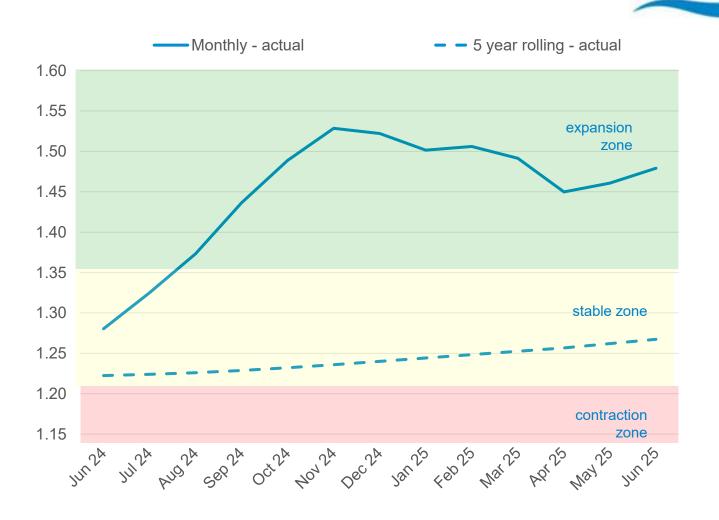


Average Weekly Earnings have increased by 8.6% from June 2024 to June 2025



Milk to (concentrate) feed price ratio

Actual milk to feed price ratio - average



- MFPR remains well into the expansion zone
- Feed costs have eased (-5% YoY)
- The MFPR levels were at a historic high back end of 2024
- Production continues to be exceptional
- Watch points will be forage and bedding costs ahead of winter housing

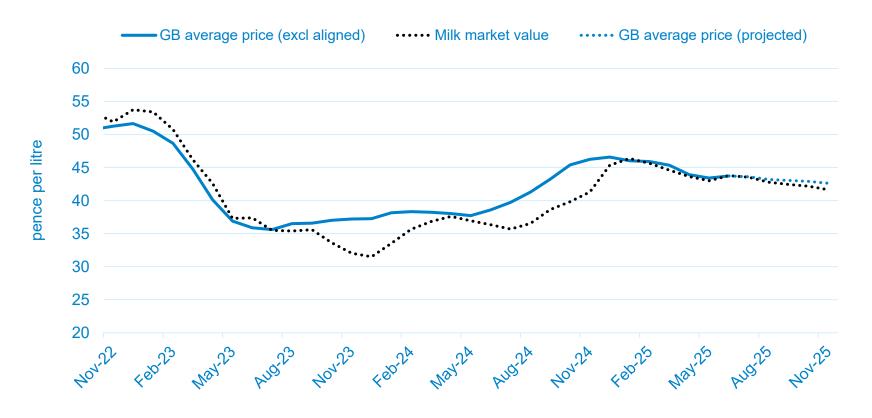
Source: Actual - Kingshay, Promar, Defra, AHDB, Daera

Average milk prices expected to ease based on declining MMV



Milk market value* & projected farmgate price movements



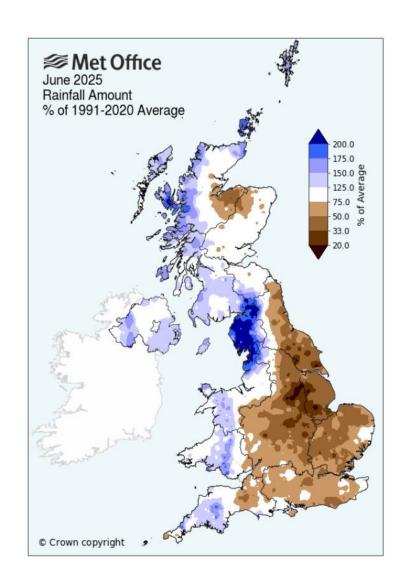


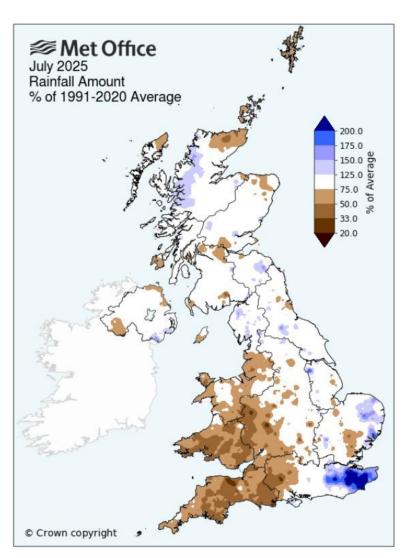
Source: Defra, AHDB

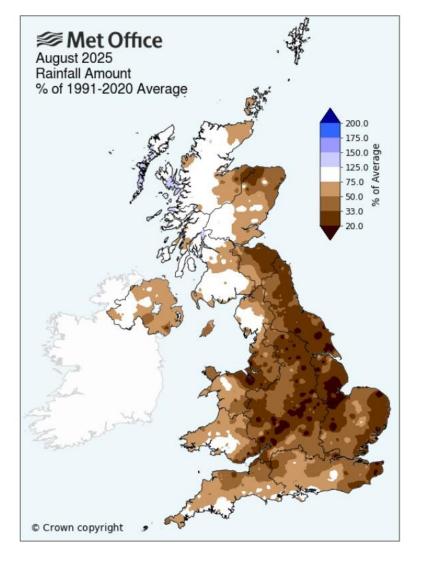
*weighted average AMPE/MCVE (20:80)



2025 so far has been drier than 2024

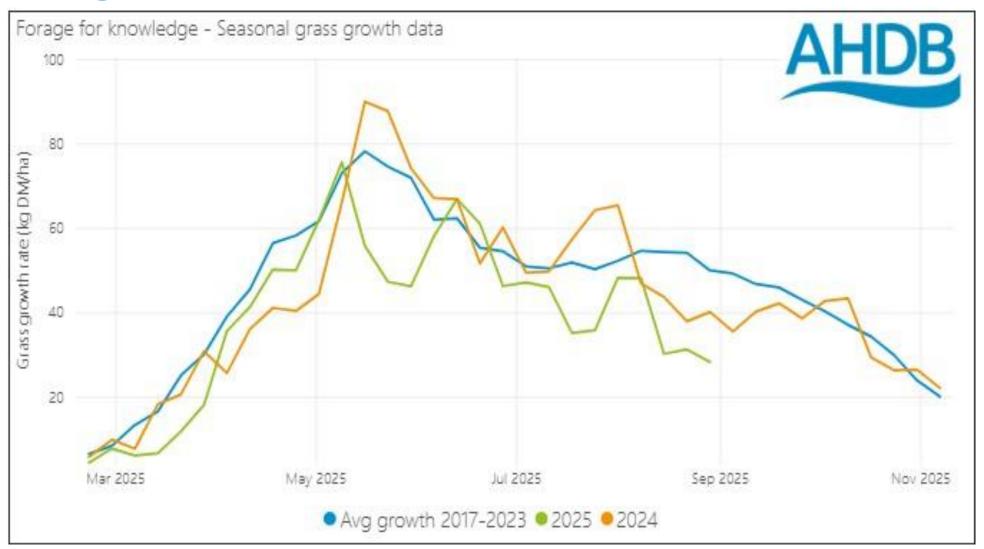






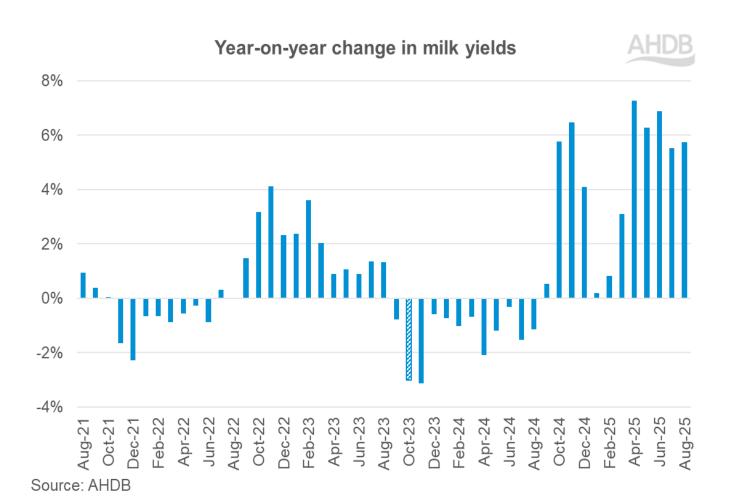


Grass Growth has had a mixed year. Winter forage?





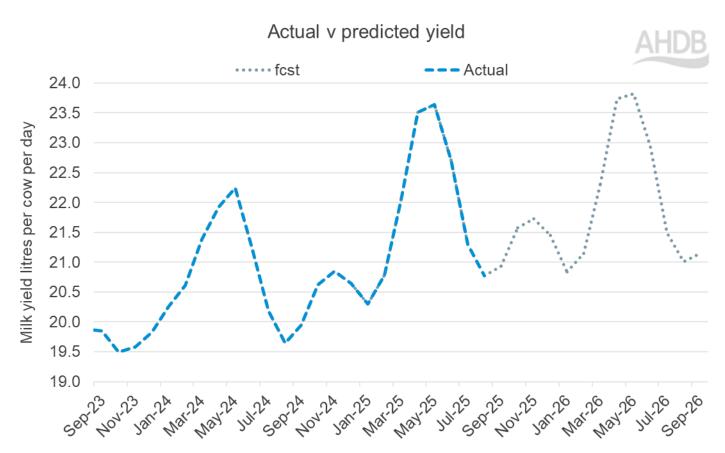
Milk yields



- Favourable milk to feed price ratio is boosting yields currently
- Assumed yield growth of 5% to 7% during the rest of 2025.
- Thereafter from January onwards next year, yield growth is likely to slow down to 2% to 4%
- Will the yield levels decline later in 2026?

Yield forecast



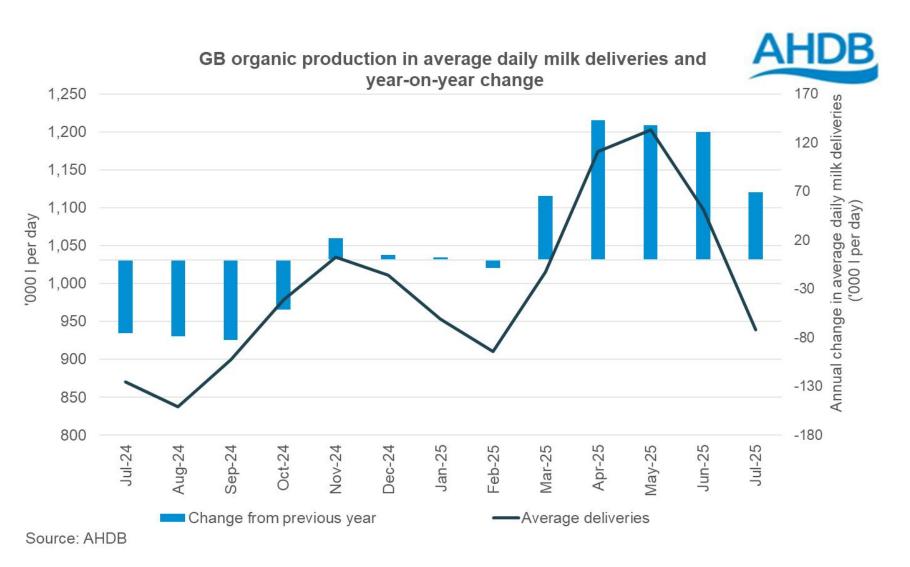


- From Oct-24, yields have picked up in response to higher prices
- We expect this trend to continue for the remaining of the year.
- From Jan-25 onwards, underlying yield growth is likely to be maintained around 2% to 4%
- Are margins currently adequate to continue to support increased milk production?

Source: BCMS, Defra, AHDB

Organic milk production



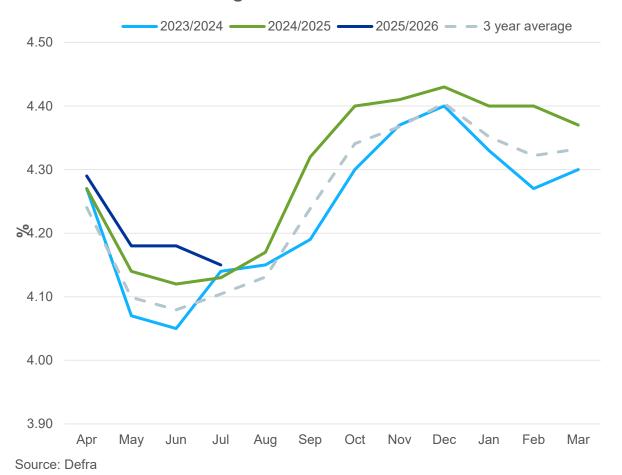


- Milk year to date (Apr-Jul) increase of 14.6mn litres organic milk
- Production up by 12.2% year-on-year
- Will there be enough forage to further boost organic supplies?

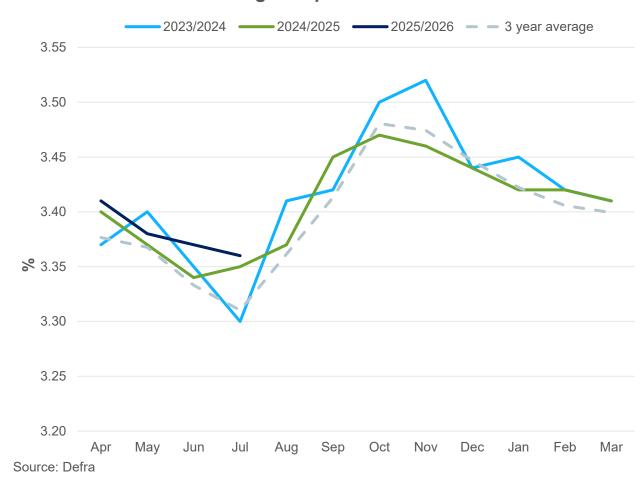
AHDB

Milk composition: both fat and protein running above the 3 -year average

Average UK butterfat content

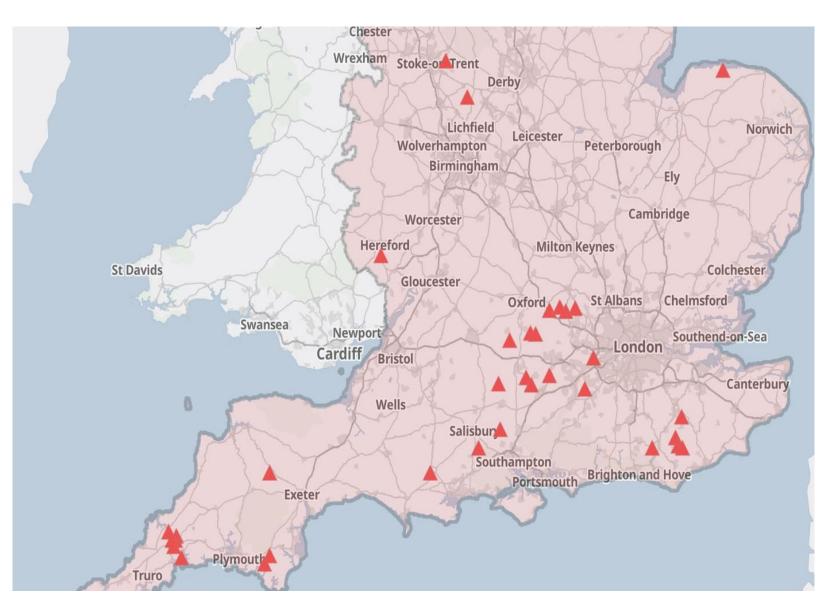


Average UK protein content





Disease risk: BTV-3



- No. of cases relatively low
- Cases have calmed down in EU
- Difficult to quantify and isolate the potential impact of BTV on milk production at a national level
- However, remains a risk for forecast



Costs & yields discussion

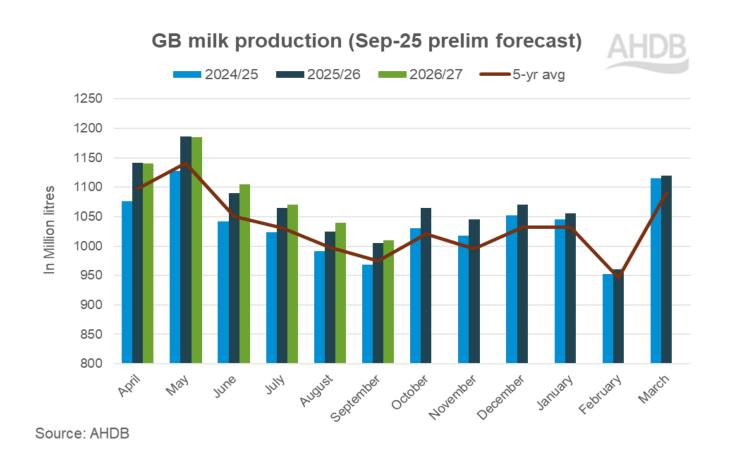
- How much are input costs continuing to impact on production decisions? Interest rates?
- Will demand further support price increases?
- What impact will this have on yields going through into 2026?
- Impacts of BTV? Vaccination plans?



Latest milk forecast



GB milk production – September forecast 2025/26



- 2025/26 estimate
 12,875m litres, up 3.5% on 24/25
- 2026/27 forecast H1
 6,550m litres (Apr –Sep), up
 0.1% on 24/25
- Yields likely to maintain gains next year.



Contributors' forecasts

All contributors

year on year change	Q4 2025	Q1 2026	Q2 2026	Q3 2026
up more than 4%				
up 3-4%	2			
up 2-3%		2		
up 1-2%	1		1	1
up 0-1%			1	
unchanged			1	2
down 0-1%	1	2	1	1
down 1-2%				
down 2-3%				
AHDB forecast	3.2%	0.6%	0.1%	0.1%

Processor contributors

year on year change	Q4 2025	Q1 2026	Q2 2026	Q3 2026
up more than 4%				
up 3-4%	1			
up 2-3%		1		
up 1-2%				
up 0-1%			1	
unchanged				1
down 0-1%	1	1	1	1
down 1-2%				
down 2-3%				
AHDB forecast	3.2%	0.6%	0.1%	0.1%



Preliminary September 2025 forecast

GB milk production forecast - September 2025

m litres	2024/25	2025/26	2025/26	2025/26	2026/27	2026/27
	Actuals	Actuals	Forecast	Yr-on-yr	Forecast	Yr-on-yr
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Mar	1,115		1,115	0.0%		
Year	12,443		12,875	3.5%	6,550	0.1%

Source: AHDB

Notes: A 28-day equivalent is used for Feb-24. Forecast numbers are in bold.

- Preliminary forecast update puts production at 12.88bn litres for 2025/26, 3.5% up on 2024/25
- Higher than September forecast 2024/25 (442m litres)
- Average quarterly increase in the current milk year (2025/26) around 1.9%
- Official forecast to be published later this month



Milk forecast discussion

- General thoughts on the provisional forecast
- How will farmers react to increasing prices? Are margins high enough to stimulate growth?
- Are there any long-term issues hiding behind the short-term challenges?
- Impacts from diseases?



Next steps

- Publish the background information from the meeting
- Review feedback
- Forecasts:
 - Baseline
 - Scenarios
- Analysis and feedback:
 - Track costs/milk price balance
 - Yields are largest uncertainty



Where to find AHDB market information

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For the latest market news and up-to-date price reports, head to the <u>Beef</u> and <u>Lamb</u> market pages. Or subscribe to <u>Cattle and Sheep Weekly</u> for the best info straight to your inbox.



The website has a wealth of resources available from our <u>markets homepage</u> including a <u>daily update on grain markets</u>. The <u>supply and demand section</u> is a key resource for the market whilst the latest surveys detail <u>planting and variety</u> trends.



The <u>Dairy markets homepage</u> will signpost you to the industry data, analysis and insights from the dairy sector to help inform your business decisions. Our industry experts will guide you through the <u>market movements</u> and provide a clear, impartial view on what it all means.



The <u>latest pig prices</u>, and industry essential <u>trade data</u>, are the cornerstones of the Pork market website pages. There is also the <u>latest analysis</u> and <u>insight</u> to provide you with a clear and impartial view.



Our <u>trade and policy</u> resources focus on the future changes in domestic policy and trading relationships to help farmers and growers explore how these will affect their business. There is also a dedicated <u>Consumer and Retail Insight</u> team who look at the needs of the modern consumer as well as their attitudes towards cooking, buying and eating food.



